Dr. Klaus Engel
Chairman of the Executive Board of Evonik Industries AG

Here we are!

Charts to accompany the statement at the Annual Shareholders’ Meeting in Essen (Germany) on May 20, 2014
Annual
Shareholders’ Meeting
May 20, 2014
10 a.m.
HERE WE ARE!
2013 – An Important Year
Strategic Objectives Achieved

• Restructuring of the Evonik Group successfully completed
  – Majority of shares in real estate business divested
  – Systematic alignment to specialty chemicals
• Listed on the stock exchange since end-April 2013
April 25 – December 31, 2013 in €

Publication of H1 results

Evonik Shares
Price Performance

Evonik
DJ STOXX 600 Chemicals (indexed)

+0.8%
+8.8%
+10.5%

33.00
29.63

-21%
## 2013: A Solid Operating Performance in Difficult Market Conditions

<table>
<thead>
<tr>
<th>Metric</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sales</td>
<td>€12.9 billion</td>
</tr>
<tr>
<td>Adjusted EBITDA</td>
<td>€2.0 billion</td>
</tr>
<tr>
<td>Net income</td>
<td>€2.1 billion</td>
</tr>
<tr>
<td>Adjusted EBITDA margin</td>
<td>15.6%</td>
</tr>
<tr>
<td>Cash flow&lt;sup&gt;1&lt;/sup&gt;</td>
<td>€1.1 billion</td>
</tr>
<tr>
<td>ROCE&lt;sup&gt;2&lt;/sup&gt;</td>
<td>14.5%</td>
</tr>
</tbody>
</table>

<sup>1</sup> Cash flow from operating activities  
<sup>2</sup> Return on capital employed
VIVAWEST\(^1\)
Stable New Ownership Structure

**Shareholders in %**

- **Evonik CTA\(^2\)**: 25.0%
- **Evonik**: 10.9%
- **RAG AG**: 7.3%
- **IG BCE**: 26.8%
- **RAG-Stiftung**: 30.0%

**Impact of the real estate transaction**

- Considerable reduction in the Evonik Group’s debt
- Clear progress in funding pension obligations

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\(^1\) Following combination with THS

\(^2\) Contractual Trust Arrangement
Dividend Yield Among The Highest in The Chemical Industry

- 2013: dividend yield >3%
- Long-term dividend policy

in €

<table>
<thead>
<tr>
<th>Year</th>
<th>Dividend Yield (€)</th>
<th>Change</th>
</tr>
</thead>
<tbody>
<tr>
<td>2012</td>
<td>0.92</td>
<td></td>
</tr>
<tr>
<td>2013</td>
<td>1.00</td>
<td>+9%</td>
</tr>
</tbody>
</table>
Q1 2014
A Slow Start to The Year

- Pleasing volume growth but lower selling prices
- Sales close to prior-period level
- Adjusted EBITDA at a solid level but below the strong prior-year figure
- Outlook for fiscal 2014 reiterated
We Make a Key Contribution to Our Customers’ Success

TEGOSOFT® XC for effective sunscreens

DYNAVIS® reduces the fuel consumption of construction machinery

ROHACELL® reduces the weight of planes
This overview shows selected projects.
Our Innovations
Basis For Future Growth

• Pace of innovation stepped up further
• Increased internationalization of research and development (R&D)
• Strong culture of innovation
• R&D spending raised by 9% p.a. since 2009

New source of methionine specifically for shrimp and crustaceans
## Continuous Improvement of Structures And Processes

<table>
<thead>
<tr>
<th>On Track 2.0</th>
<th>Administration Excellence</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Goal:</strong></td>
<td>Mainly optimization of procurement and production</td>
</tr>
<tr>
<td><strong>Start:</strong></td>
<td>2012</td>
</tr>
<tr>
<td><strong>Target savings:</strong></td>
<td>€500 million p.a.</td>
</tr>
<tr>
<td><strong>Timeline:</strong></td>
<td>by end-2016</td>
</tr>
</tbody>
</table>
We Accept Responsibility Worldwide

Enriching diversity
Ambitious environmental targets
Good community relations
HERE WE ARE!